



U.S. General Services Administration

Get on The Fast Track to Success!

GSA's ***Pathway To Success***
Training Program ...

Will Lead You There.





Smarter Solutions

Pathway To Success ...

The Route to Faster and Easier GSA MAS Contract Awards!

Interested in getting on the fast track to becoming a Multiple Award Schedule (MAS) contractor? Then take advantage of the MAS Express Program. Find out how by participating in GSA's Pathway to Success training.*

For an overview of the program, visit www.gsa.gov/vsc. From there, you can access the main site where you can select the "Vendor Training" tab and learn about:

- **Identifying and Planning Both Strategies and Techniques**
- **Conducting/Articulating Results of Market Research**
- **Recording Results and Validating Approaches**
- **Identifying Steps in Submission of Offers**
- **Preparing Documentation**
- **Preparing for Discussion(s)**
- **Identifying Alternatives**
- **How to be Successful**

For more information about the MAS Express Program, visit www.gsa.gov/masexpress.

Good Luck! We look forward to your successful completion of the training.

**A certification of completion of the Pathway to Success course is required for the MAS Express Program.*